



March 21, 2002

Mr. Richard H. Karney, PE  
Energy Star Program Manager  
United States Department of Energy  
Office of Building Technologies Program  
1000 Independence Avenue, SW  
Washington, DC 20585

Dear Rich,

You and I worked many hours on this Energy Star Program and the Window Installation Certification program while I was at AAMA. Last May, I provided you Simonton's position on the Energy Star map changes and that position has not changed.

Although we would ultimately like to see the Energy Star map not be revised, if change is inevitable, Simonton supports the Four-Zone map. With the Four-Zone map, consumers will be the major benefactors of the energy savings throughout the country. I don't believe four zones are too complicated. As a consumer and as a manufacturer, I think it is necessary to provide the best science in our efforts to guide the public.

Simonton Windows, headquartered in Parkersburg, West Virginia, with manufacturing facilities in Paris, Illinois; McAlester, Oklahoma; and Vacaville, California, supports the Four-Zone map on the following merits:

- ?? The Four-Zone proposal saves more energy, a needed benefit to decrease our dependency on foreign energy imports
- ?? The Four-Zone map separates climate zones more appropriately to benefit manufacturers and consumers in their respective regions – for example, New York City and Phoenix would be in separate zones
- ?? The DOE has receded the Three-Zone map twice previously, once in December 2001 and again in June 2002 as the hard science data did not support the use of one glass package from one manufacturer for all 50 states.

As we go forward in partnership with DOE on one of the truly successful campaigns illustrating what American Business and Government can accomplish together, I hope we can keep Energy Star focused and in concert with consumer needs and demands.

I appreciate your efforts to open to public comment. And give my best to the hard working and dedicated people I've met at DOE.

Sincerely,

Stephen K. Sullivan  
Vice President of Sales